

SCAC

ANNUAL CONFERENCE



AbilityOne®

DISTRIBUTOR



Advantage!®

www.gsaadvantage.gov



The Wounded Warrior Way



INTEGRITY

Do the right thing and conduct every engagement with honor, humility, and best intentions.

CUSTOMER EXPERIENCE

Strive to make every customer engagement easy, enjoyable, and efficient.

EMPLOYEE SUCCESS

Everyone is invested in your success, so partner with your resources.

CONTINUOUS IMPROVEMENT

Seek new ways to better serve our customers, our company, and our employees.

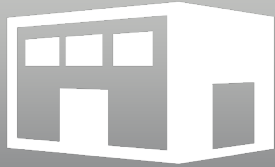
PROFESSIONALISM

Exude good judgement, professional presence, and polite behavior.

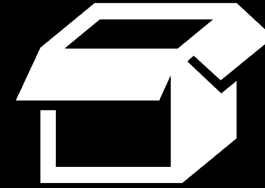
WOUNDED WARRIOR PROGRAM SNAPSHOT



9 warehouses
across the
Southeast



25,000+
stocked
products



Ship to
110 U.S.
military bases
worldwide



Over 500
product
vendors



100+
delivery
trucks



More than
5,000
customers



Almost
500 team
members



More than 75
multi-site
national
account
customers

What is AbilityOne?

The AbilityOne Program is a comprehensive Federal program intended to support the Government's policy to increase employment and training opportunities for persons who are blind or have significant disabilities through:

- The purchase of products and services from participating nonprofit agencies, and
- Encouraging Federal Agencies to provide the necessary support to effectively implement the Javits-Wagner-O'Day Act (JWOD Act. Title 41, CFR Chapter 51-

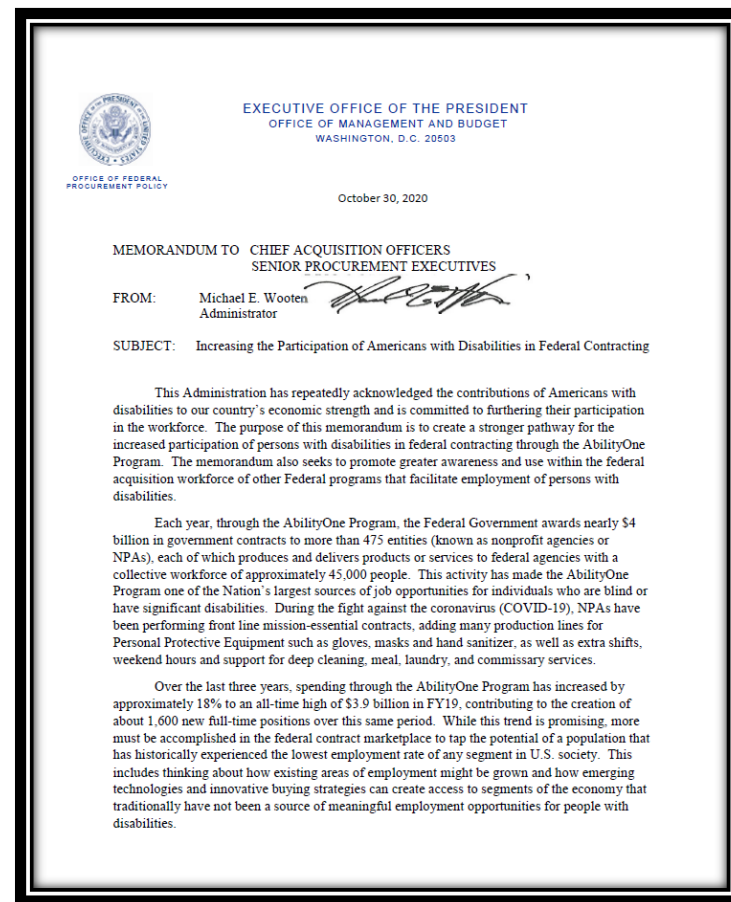
¹¹) Today, AbilityOne employs over 46,000 Americans-with-disability... 8,000 of whom are Service Disabled Veterans. And yet, the unemployment rate for this population remains a staggering 70%



AbilityOne and Federal Support

The purpose of this memorandum is to create a stronger pathway for the increased participation of persons with disabilities in federal contracting through the AbilityOne Program.

Each year, through the AbilityOne Program, the Federal Government awards nearly \$4B in government contracts to more than 475 entities (known as nonprofit agencies or NPAs), each of which produces and delivers products or services to federal agencies with a collective workforce of approximately 45,000 people. This activity has made the AbilityOne Program one of the Nation's largest sources of job opportunities for individuals who are blind or have significant disabilities.



History of the AbilityOne Program



1938

Franklin D. Roosevelt passed the Wagner-O'Day Act designed to create employment for people who were blind.



1952

SKILCRAFT

SKILCRAFT brand name is trademarked. NIB and its network of associated nonprofit agencies are the nation's largest employer of people who are blind, including thousands of Veterans, through the manufacture and provision of SKILCRAFT products and services.



1971

Jacob Javits led congress to amend the Wagner-O'Day Act to include people with Severe disabilities, becoming known as the JWOD Act.

Javits-Wagner-O'Day
JWOD



1974

SourceAmerica

The National Industries for the Severely Handicapped (NISH) is incorporated and begins building a national network of nonprofit agencies employing people with significant disabilities. In 2013, NISH rebranded to SourceAmerica



2006

The JWOD Program is rebranded as the AbilityOne Program to better Communicate the mission.



2017

Section 898 of the 2017 National Defense Authorization Act (NDAA) requires enhanced training for DoD Contracting and acquisition Personnel on the AbilityOne Program.

The AbilityOne Program is now over 80 years old. It has been debated, amended, and has evolved over the past 83 years. The history of the AbilityOne Program clearly reflects the deliberate intentions of the Congress to have Federal Agencies award contracts to participating Nonprofit Agencies (NPAs) to create training and job opportunities for people who are blind and/or have significant disabilities.

What is AbilityOne?

The Javits-Wagner-O'Day (JWOD) Act requires the Government to purchase supplies or services that the Commission/Committee determines are suitable to be added to the Procurement List (PL), at Fair Market Price (FMP), from AbilityOne participating nonprofit agencies, if they are available within the time period required. The supply or service must be on the PL prior to purchase.

The Program established by the JWOD Act is implemented via the Code of Federal Regulations (CFR). The procedures and process for the AbilityOne Program is contained in

- [CFR Title 41 Chapter 51](#), Committee for Purchase From People Who are Blind or Severely Disabled, and
- [CFR Title 48 Chapter 1](#), The Federal Acquisition Regulation (FAR); specifically FAR Subpart 8.7, Acquisition from Nonprofit Agencies Employing People Who are Blind or Severely Disabled.
- [CFR Title 48 Chapter 2](#), The Defense FAR Supplement (DFARS)



Statutory and Regulatory Overview

SEPG is a mandatory source of procurement under FAR 6, 6.302-5, 8.002, 8.7, 15.403 and 52.208-9

FAR Part 6 Summary

Prescribes policies to promote:

1. Full and open competition;
2. Full and open competition after the exclusion of sources; and
3. Other than full and open competition (AbilityOne purchase are other than full and open competition).

FAR 6.302-5 Summary

AbilityOne procurement for supplies and services on the Procurement List are other than full and open competition.

The implementing guidance in FAR 6.302-5, states that full and open competition is **NOT** required when the statute expressly authorizes or requires that the acquisition be made through another agency or from a specific source.

Participating nonprofit agencies employing people who are blind or significantly disabled are explicitly listed as an authorized application of this exception.



Statutory and Regulatory Overview continued

SEPG is a mandatory source of procurement under FAR 6, 6.302-5, 8.002, 8.7, 15.403 and 52.208-9

FAR 8.002 (a)(1) Summary

Stipulates that agencies satisfy requirements for supplies/services using the following, listed in order of priority.

Supplies

1. Inventories of the requiring agency
2. Excess from other agencies
3. Federal Prison Industries, Inc.
- 4. Supplies which are on the Procurement List maintained by the Committee for Purchase From People Who Are Blind or Severely Disabled (see subpart 8.7)**
5. Wholesale supply sources such as stock programs of the General Services Administration (GSA), the Defense Logistics Agency (DLA), the Department of Veterans Affairs, and military control points.

FAR 8.002 (a)(2)

Services

1. AbilityOne participating nonprofit agencies;
2. Federal Prison Industries or commercial sources (see FAR 8.704 Purchase Priorities)

FAR 8.7 Summary

Prescribes the policies and procedures for implementing:

- 41 U.S.C. chapter 85, Committee for Purchase from People Who Are Blind or Severely Disabled; and
- The rules of the Committee for Purchase from People Who Are Blind or Severely Disabled (41 CFR Chapter 51), which implements the AbilityOne Program

Before purchasing commercial items, **Purchase Card Holders** should be aware

Of "Required Sources of Supplies and Services," as detailed in FAR 8.7

Statutory and Regulatory Overview continued

SEPG is a mandatory source of procurement under FAR 6, 6.302-5, 8.002, 8.7, 15.403 and 52.208-9

FAR 15.403 Summary

Indicates that products or services on the Procurement List that are obtained through participating NPAs are exempt from the requirement to obtain certified cost pricing data. When the committee determines the Fair Market Price it becomes a price set by law.



FAR 52.028-9 Summary

Mandates that certain supplies or services be obtained from NPAs participating in the AbilityOne Program, as well as the Defense Logistics Agency (DLA), General Services Administration (GSA), or Department of Veteran Affairs (VA), as applicable. Provides process for when a mandatory source is unable to provide the supplies or service within the time require.

AbilityOne Mission and Vision

The AbilityOne mission is...

“To provide employment opportunities for people who
Are blind or have significant disabilities in the manufacture and delivery of products and
services to the Federal Government.”

Our Vision is to enable all people who are blind or have other significant disabilities to achieve their maximum
Employment potential.

This vision will be realized when:

- Every person who is blind or has significant disability and who wants to work is provided an opportunity to be employed productively.
- Every AbilityOne employee earns not only the federal minimum wage (or higher applicable state or local minimum wage) but also a living wage and benefits package appropriate to his or her geographic locality.
- AbilityOne employees are provided the training and development they need to be successful in their current positions, and ultimately achieve their maximum employment potential.
- Every AbilityOne employee has the opportunity, with or without accommodations to achieve his or her maximum employment potential.
- All AbilityOne products and services provide best value to Federal customers, thus earning their continued support and loyalty.





AbilityOne Organizational Chart



U.S. AbilityOne Commission

There are 15 members authorized to serve on the Commission, all appointed by the President:

- 11 members from federal agencies
- 4 private citizens knowledgeable about the employment problems of people who are blind or have other significant disabilities:
 - 2 representing people with sight impairment or blindness, and
 - 2 representing people with significant disabilities.

19 Nonprofit Agencies under the AbilityOne Program operate 156 Base Supply Centers (BSCs) on most military installations and many Federal buildings.

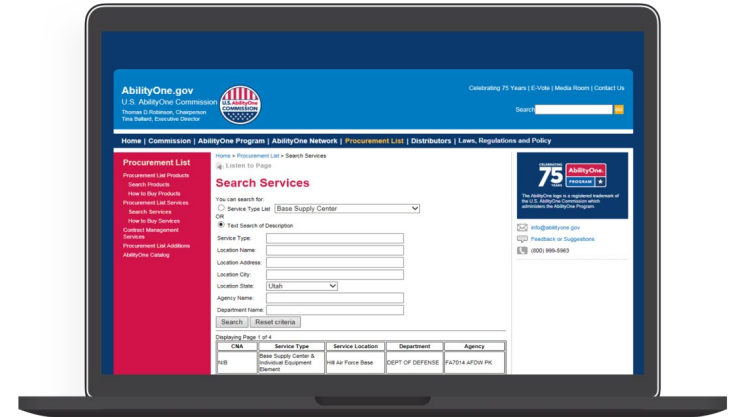
Government Purchase Card

The AbilityOne Program is a mandatory source for supplies and services on the [Procurement List \(PL\)](#) for all Federal Agencies.

Federal personnel when using the Purchase Card shall not purchase items that are *essentially the same (ETS)* as products on the PL, unless an exception is granted by the appropriate CNA.

Below is the current AbilityOne Procurement List and ETS List.

There are thousands of AbilityOne PL items that you can purchase from local BSC Store




ETS is described as similar in Fit, Form and Function.

- **Fit:** size or dimensional characteristics
- **Form:** appearance, shape, design, color, texture, quality and other additional features
- **Function:** Purpose


Contracting with The Wounded Warrior Program

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GSA Office of Governmentwide Policy
SPE Memo SPE-2021-03
January 26, 2021

MEMORANDUM FOR ALL GSA CONTRACTING ACTIVITIES

FROM: JEFFREY A. KOSES 
SENIOR PROCUREMENT EXECUTIVE
OFFICE OF ACQUISITION POLICY (MV)

SUBJECT: Increasing Opportunities for Americans with Disabilities

1. Purpose.

The Office of Federal Procurement Policy (OFPP) has asked all Federal agencies to enter into a pledge with the AbilityOne Commission to increase dollars going to the AbilityOne Program.

This memorandum establishes the GSA pledge at 2% of dollars for Fiscal Year (FY) 2021, and designates GSA's AbilityOne Representative (ABOR).

Achievement of the pledge will be led by GSA's ABOR and service level ABORs. Progress against the pledge will be shared by the Office of Government-wide Policy (OGP).

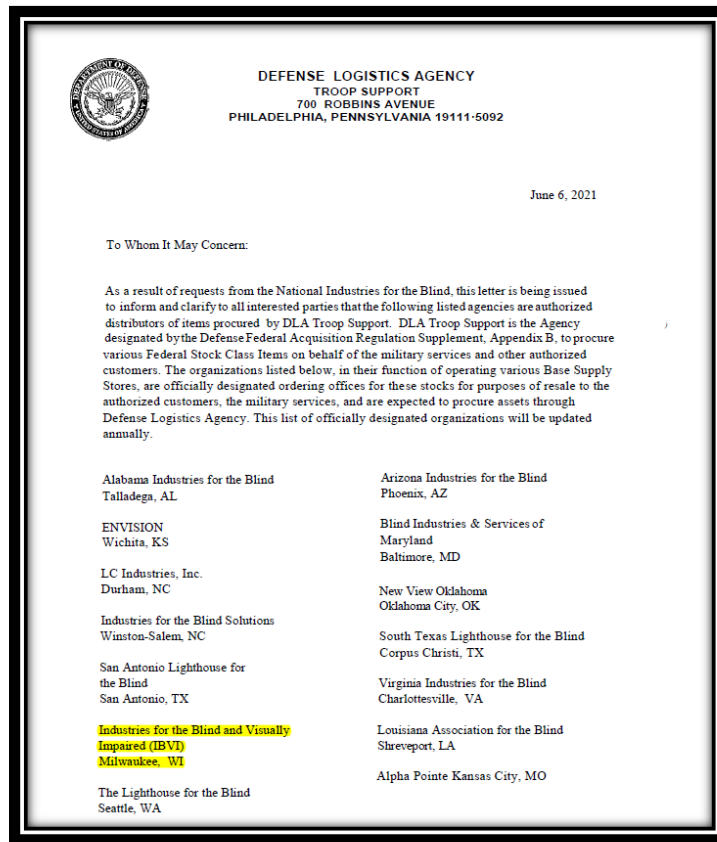
2. Background.

OFPP released a memo dated October 30, 2020, titled ["Increasing the Participation of Americans with Disabilities in Federal Contracting."](#) This memo asked Federal agencies to further enhance opportunities for persons with disabilities in Federal contracting through the AbilityOne Program. The AbilityOne

U.S. General Services Administration
1800 P Street, NW
Washington, DC 20405
www.gsa.gov



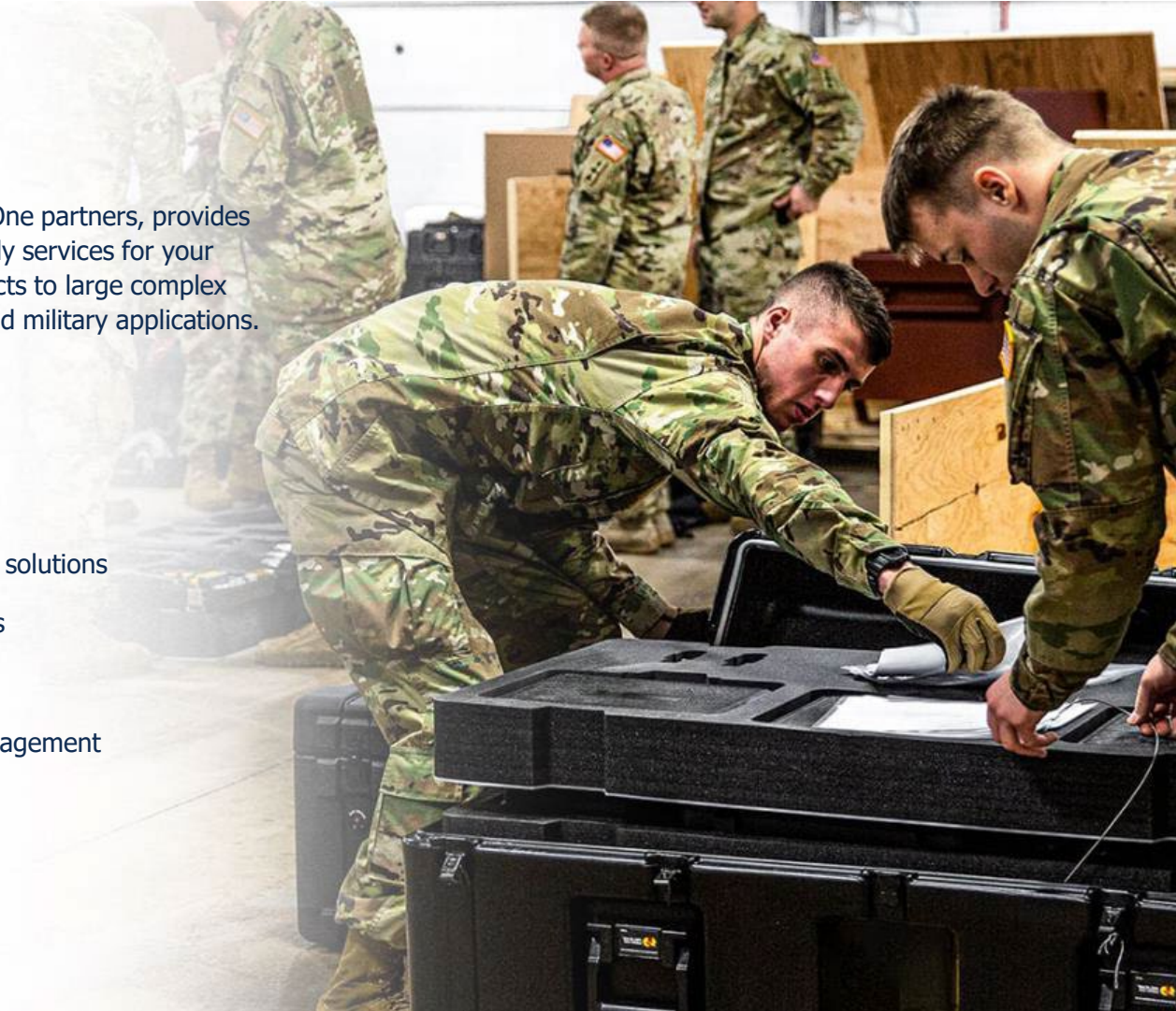
Wounded Warrior Program is an Authorized DLA Distributor through our AbilityOne Partners



Customer Specific Kitting & Assembly

WWP Kitting program, through our AbilityOne partners, provides a broad range of turnkey kitting and assembly services for your specific needs—from simple packaging projects to large complex kits that support ground, tactical vehicles, and military applications.

- Kit content and layout management
- Labeling and packaging management
- AbilityOne® procurement list contracting solutions
- Military mobile tool kits for field readiness
- Contract management
- Strategic Sourcing and Supply-chain management expertise
- Production Management
- Distribution and logistics expertise



WWP Online and Web Support

If you can't find it, we can get it. Our WWP Staff can be your one-stop shop online with GSA Advantage.Gov. This single-source has the ability to fulfill any of your unique requirements

- Authorized DLA distributor, IE. IEE
- In-stock, approved MILSPEC (DLA) apparel and equipment
- Multiple ordering options: retail, e-commerce, phone/fax, and in-person on-base delivery
- Customized inventory to meet specific installation/agency mission requirements
- Free shipping, no freight charges
- Authorized AbilityOne® distributor
- DLA, GSA, and network of wholesalers and suppliers
- Instant support to accommodate deployment and urgent military requirements




"Our Mission is to Support Yours"



Every AbilityOne purchase helps create jobs for Blind and Disabled Americans!



AbilityOne / JWOD Legislation

- 
- Wagner-O'Day Act becomes law in 1938
 - Law amended in 1971 to JWOD
 - Program named AbilityOne 2008

*Americans who are blind or severely disabled continue to face overwhelming unemployment. **The wars in Afghanistan and Iraq have created more injuries resulting in blindness than any conflict since the Civil War.***

8.704 Purchase priorities.

REGULATORY GUIDANCE – FAR SUBPART 8.704



(a) The Javits-Wagner-O'Day Act requires the Government to purchase supplies or services on the Procurement List, at **prices established by the Committee**, from **AbilityOne participating partners and companies**, if they are available within the period required. When identical supplies or services are on the Procurement List and the Schedule of Products issued by Federal Prison Industries, Inc., ordering offices shall purchase supplies and services in the following priorities:

(1) **Supplies:**

- (i) Federal Prison Industries, Inc. (41 U.S.C. 48).
- (ii) **AbilityOne participating companies and agencies.**
- (iii) *Commercial sources.* (GSA,

In Descending Order CES:

- (i) **AbilityOne participating companies and agencies.**
- (ii) Federal Prison Industries, Inc., or commercial sources.



REGULATORY GUIDANCE – FAR SUBPART 8.002

8.002 Priorities for use of mandatory Government sources

(a) Except as required by 8.003, or as otherwise provided by law, **agencies shall satisfy requirements for supplies and services from or through the sources and publications listed below in descending order of priority:**



In Descending
Order

(1) *Supplies.*

- (i) Inventories of the requiring.
- (ii) Excess from other agencies (see subpart 8.1).
- (iii) Federal Prison Industries, Inc. (see subpart 8.6).
- (iv) **Supplies which are on the Procurement List maintained by the Committee for Purchase From People Who Are Blind or Severely Disabled (see subpart 8.7). AbilityOne.**
- (v) Wholesale supply sources, such as stock programs of the General Services Administration (GSA) (see 41 CFR 101-26.3), the Defense Logistics Agency (see 41 CFR 101-26.6), Department of Veterans Affairs (see 41 CFR 101-26.704), and military inventory control points

8.713 Optional acquisition of supplies and services.

(a) Ordering offices **may acquire** supplies and services not included on the Procurement List from a JWOD-AbilityOne participating program that is the low responsive, responsible offer or under a solicitation issued by other authorized acquisition methods.

(b) Ordering offices **should forward solicitations to JWOD participating companies and agencies** that may be qualified to provide the supplies or services required. Such as the **Wounded Warrior Supply Program**.

WWP GSA MAS SCHEDULE

We offer Janitorial products, Food Packaging but we are much more.....

In addition to the over 200 SKILCRAFT products we manufacture, we distribute a full assortment of products including but not limited to:

- Janitorial Supplies / Facility Supplies
- Tools & MRO Products
- Tissue and Towels
- Trash Liners
- Take out
- Gloves
- Office Supplies
- Furniture
- Toners
- Paper
- *Industrial Packaging
- Facility Maintenance
- Packaging Equipment & Automation
- PPE Kits
- Cups and Lids

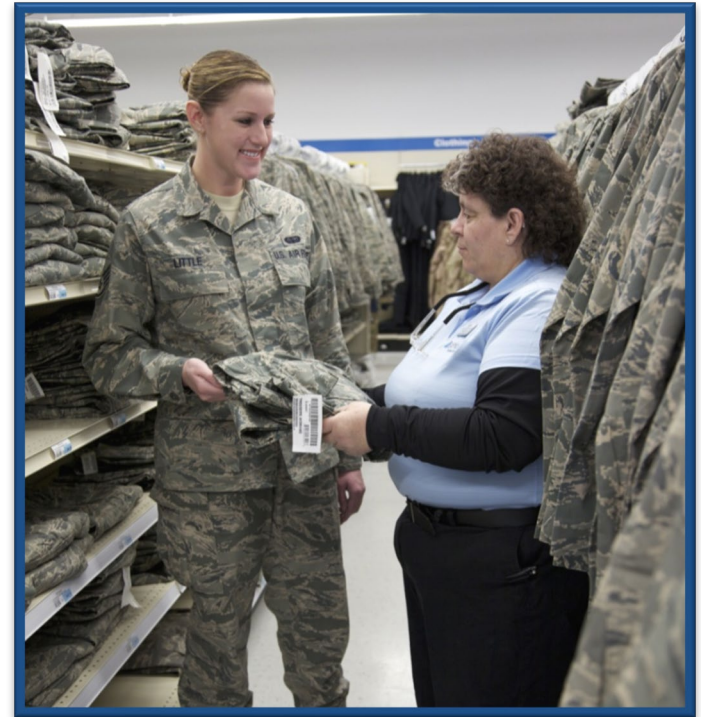


EASY ONLINE ORDERING

- **More than 20,000 approved items available online (AbilityOne)
150,00 items in our 72 Warehouses.**
- **Insures 100% compliance with Federal Regulations FAR part
8.704**
- **Features Instant account setup so you can start shopping .
Compliance Express Item Filter so you can find compliant
products quickly**
 - **Enhanced keyword search for easier shopping**
 - **An editable address book**

WHY WWP GSA - AbilityOne

- **No minimums**
- **Competitive Pricing**
- **Free Shipping**
- **On time, next day delivery for most items**
- **Flexible contract options**
- **National network of solutions providers**
- **Long term relationships**
- **Proven track record**



Personal Service at Hill AFB

WWP GSA MAS SCHEDULE OF PRODUCTS

- **WWP is an AbilityOne Authorized Distributor of more than 25000 products in 25 product categories, from more than 600 reputable brands**
- **A few featured brands are:**
- **Our distribution is built to serve the needs of Federal offices, VA's and Military Bases across the nation**
- **Designated Customer Service Government Team for our Federal Customers. 888-411-3263**





u have questions, contact:
P GOVERNMENT TEAM:
PUSA.ORG
d.Godbold@wwpusa.org
on Wide: (888) 411-3263
ne: (276-243-9900)
MAS SCHEDULE

